

SRS Designation

Seller Representative Specialist



Date

Day 1: Tuesday – October 24, 2017

Day 2: Wednesday – October 25, 2017

Time

Check-In: 7:30 AM

Class Time: 8:00 AM – 4:30 PM

Location

Honolulu Board of Realtors®
1136 12th Ave. Holomua Room
Honolulu, HI 96816

CE Credit

12.0 Continuing Education Credit approved by the Real Estate Commission. You must be present both days to earn CE.

Course Fee


\$299 Members

\$349 Non-Members

Register

members.hicentral.com/register

Call: [808] 732-3000

 If you require a reasonable accommodation to access our services, please inform us when registering so we may better assist you.

The Seller Representative Specialist (SRS) designation is the premier credential in seller representation. It is designed to elevate professional standards and enhance personal performance. The designation is awarded to real estate practitioners who meet specific educational and practical experience criteria by the Council of Real Estate Brokerage managers (CRB).

Students learn to:

- ❖ Increase listings and grow their business
- ❖ Understand and comply with state license laws when representing sellers
- ❖ Understand and apply methods, tools and techniques to provide support and services that sellers want and need

Requirements to attain and use this Designation:

1. Successful completion of the 2-day course
2. Successful completion of one (1) SRS elective course
3. Application with documentation of three (3) completed transactions in which you acted as a seller representative
4. Active membership in the National Association of REALTORS®
5. Active membership in the SRS® Council (New Designees receive a one-year membership for FREE; annual dues are currently \$99 each year thereafter)

Benefits include:

- ❖ Exclusive webinars, videos, resources and services
- ❖ “Find An SRS” Online Directory for direct member to member referral opportunities
- ❖ Subscription to the bi-monthly digital Real Estate Business Magazine